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Italy Fresh Stone Fruit Annual 2007

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Report Highlights:

Italian production of peaches and nectarines in 2006 is down 6% from 2005, with inferior fruit. The decrease in quality and quantity can largely be attributed to inclement weather conditions, particularly abundant rain and cold temperatures in August. Exports of peaches and nectarines are slowing, mostly because of competition from other Mediterranean countries.

Includes PSD Changes: Yes Includes Trade Matrix: Yes Annual Report Rome [IT1]

Production

Italian production of peaches and nectarines in 2006, at 1.66 million tons, is down approximately 6% from the previous campaign. In 2006, Italy produced 88.4 million tons of peaches and 77.7 million tons of nectarines. Causes attributed to the decrease are inclement weather conditions, due to abundant rains and cold temperatures, especially in August. With growing competition from other Mediterranean countries, Italian exports of peaches and nectarines are slowing down, with present volumes dropping to levels reported at the end of the 1990's.

According to industry estimates, there are approximately 100,000 hectares of orchards currently cultivated for peaches and nectarines. Main locations are, Emilia-Romagna, central Italy, Campania, Sicily and Metapontino. In the last decade, the peach and nectarine production area in Italy has extended from the center-north, mainly Emilia-Romagna, to southern regions where the climate is milder. As a result, Italian producers compete directly with Spanish and Greek producers in the early production supply to the EU market.

It is estimated that the annual cost per hectare of running a peach or nectarine orchard, including labor, insurance and taxes is between 13,000 and 14,000 euros (6,200-6,800) dollars per acre). This results in a per kilo cost to the farmer of about 0.33-0.45 euros (0.4-0.55) dollars per kilo), which in many cases is above the farm gate price.

The long-term trend for Italian peach and nectarine production is uncertain. Planted area is shrinking in response to decreasing exports, falling domestic consumption and low domestic market prices. According to industry sources, Italian producers are growing older in age and younger generations are not willing to take over the orchards. During the next ten years it is estimated that there will be a 20 to 30% drop in production. Estimate for 2007 is based on weather conditions to date and expected yields. The forecast for 2008 is based on the most recent production trends.

Consumption

Over the last few years, Italian consumption of fresh fruit and vegetables declined by more than 12 percent. As a result, fresh peaches and nectarines have lost significant market share. Industry sources report that the volume of domestic consumption in 2006 dropped by 19% from the previous year. A reduction of "at home" consumption has been partially offset by an increase in restaurant and catering consumption. Peaches and nectarines account for 8% of Italian total fruit consumption that is approximately valued at 550 million Euros. Of Italian stone fruit consumption, 70% of the Italian consumption is for peaches, with the remaining 30% for nectarines. In 2006 Italian consumption of peaches dropped, while the consumption of nectarines increased significantly. The average cost for one kilo of peaches and nectarines in 2006 was 1.52 Euro/kg compared to 1.34 Euro/kg in 2005.

Trade

Italian imports of peaches and nectarines for 2006 nearly reached 80 thousand tons, of which just over 67 thousand tons were early season products from Spain. Exports account for approximately 25% of domestic production, and in 2006 they remained generally stable at around 360 thousand tons. Of these exports, almost 160 thousand tons were exported to the German market. Northern European countries continue to be the main destination for Italian stone fruit exports.

North African countries, with Egypt in the forefront, have started to enter the peach and nectarine market. Over the past thirty years Egypt has much improved their stone fruit genetics, producing a fruit that cultivates several times a year. Due to Egypt's climate and well-developed irrigation system, they are able to produce an early-ripening variety that grows in the sub-tropical climate without the need for green houses. This product is extremely cost competitive with both Spanish and Italian varieties. There is no trade in fresh stone fruit between Italy and the United States, and processing is a minor element in the total peach and nectarine PSD.

Marketing

On March 1, 2005 Italy implemented EU Regulation CE 1861/2004 that sets stricter marketing standards for peaches and nectarines. The full text of the regulation is available at:

http://europa.eu.int/eur-

lex/lex/LexUriServ/site/en/oj/2004/l_325/l_32520041028en00100016.pdf

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21000

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PSD Table

Fresh Dom.

Consumption

Exports, Fresh

For Processing

Market

Withdrawal From

Total Distribution

Country Italy

Commodity Fresh Peaches & Nectarines

1139000

425000

24000

32000

1620000

2006 Revised

(HA)(1000 TREES)(MT)

2008 Forecast

0

0

0

0

| | USDA | Post | Post | USDA | Post | Post | USDA | Post | Post |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | Official | Estimate | Estimate | Official | Estimate | Estimate | Official | Estimate | Estimate |
| | | | New | | | New | | | New |
| Market Year Begin | | 01/2006 | 01/2006 | | 01/2007 | 01/2007 | | 01/2008 | 01/2008 |
| Area Planted | 94000 | 0 | 93635 | 0 | 0 | 92000 | 0 | 0 | 92000 |
| Area Harvested | 86000 | 0 | 85892 | 0 | 0 | 85000 | 0 | 0 | 85000 |
| Bearing Trees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-Bearing Trees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Trees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Commercial | 1530000 | 0 | 1664700 | 0 | 0 | 1670000 | 0 | 0 | 1650000 |
| Production | | | | | | | | | |
| Non-Comm. | 30000 | 0 | 30000 | 0 | 0 | 30000 | 0 | 0 | 30000 |
| Production | | | | | | | | | |
| Production | 1560000 | 0 | 1694700 | 0 | 0 | 1700000 | 0 | 0 | 1680000 |
| Imports | 60000 | 0 | 79733 | 0 | 0 | 80000 | 0 | 0 | 80000 |
| Total Supply | 1620000 | 0 | 1774433 | 0 | 0 | 1780000 | 0 | 0 | 1760000 |

0

0

0

0

0

0 1388500

0 1780000

360000

21500

10000

0

0

0

0 1385615

0 1774433

357146

21700

9972

0

0

2007 Estimate

Import Trade Matrix

Country Italy

Commodit Fresh Peaches & Nectarines

| Time Period | Year | Units: | MT |
|------------------|-------|---------|-------|
| Imports for: | 2005 | | 2006 |
| U.S. | | U.S. | |
| Others | | Others | |
| Spain | 47638 | Spain | 67070 |
| France | 8050 | France | 8995 |
| UK | 1704 | UK | 1628 |
| Egypt | 1137 | Egypt | 616 |
| Germany | 220 | Germany | 447 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total for Others | | • | 78756 |
| Others not Liste | 1051 | | 977 |
| Grand Total | 59800 | - | 79733 |

Export Trade Matrix

Country Italy

Commodit Fresh Peaches & Nectarines

| Time Period | Year | Units: | MT |
|------------------|--------|-------------|--------|
| Exports for: | 2005 | | 2006 |
| U.S. | | U.S. | |
| Others | | Others | |
| Germany | 171877 | Germany | 157489 |
| UK | 54804 | UK | 33794 |
| Poland | 26770 | Poland | 21199 |
| Austria | 20187 | Austria | 20811 |
| Switzerland | 18643 | Switzerland | 14845 |
| Czech. Rep. | 18080 | Czech. Rep. | 13635 |
| Sweden | 16337 | Sweden | 12440 |
| Denmark | 12545 | Denmark | 10016 |
| Russia | 10150 | Russia | 8631 |
| | | | |
| Total for Others | 349393 | | 292860 |
| Others not Liste | 72275 | | 64286 |
| Grand Total | 421668 | | 357146 |